



We've designed our new website to make finding products easier and getting a quote quicker.



PLUS WE'VE NOW GOT ADDITIONAL FEATURES AND IN-DEPTH INFORMATION:



HOW TO PLACE AN ORDER

Placing an order with Steroplast Healthcare could not be easier. On our website there is also a quote basket facility.

As you are browsing through products and see an item you are interested in then add them to your quote basket. Once you have finished, send this through to us and we will come back to you with a price.

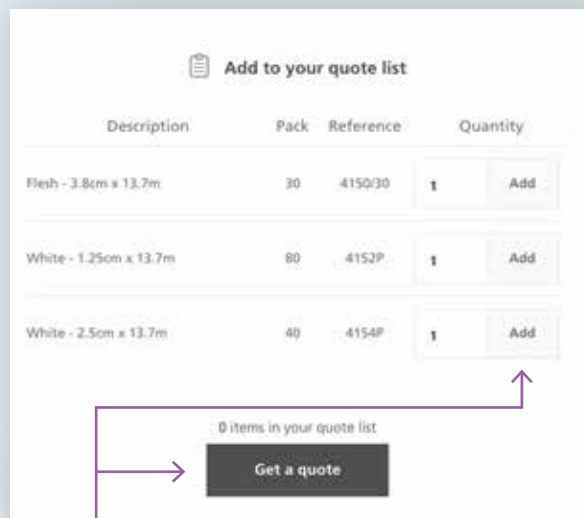
Follow the simple steps below:



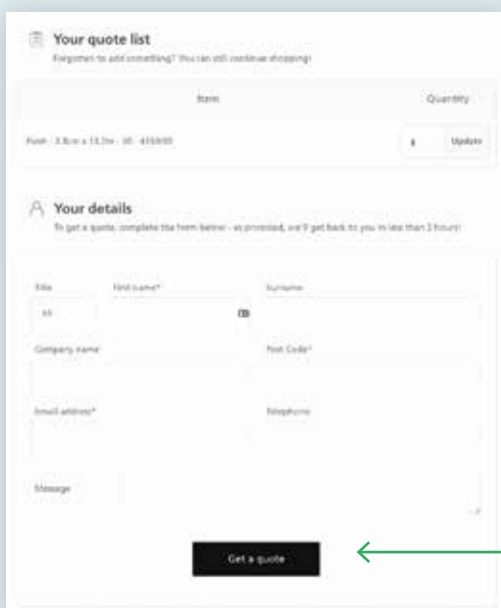
Searching – You can search for products by clicking your chosen sector, the search bar or click on all products



Select product – Click on your chosen product



Add to your quote list – Once you have selected your product, you will then need to input a quantity then click 'add', if you have no more products to add then click 'get a quote'



Get a quote – When your quote list is complete the next step is to fill in your details and to click 'get a quote'

Alternatively, call our customer service team on 0161 902 3030 who will be delighted to help you.

WHAT DOES STEROPLAST HEALTHCARE DO?

Steroplast are wholesalers of pharmaceuticals, distributors of diagnostic equipment and suppliers of a comprehensive range of medical consumables into **seven** market sectors



www.steroplast.co.uk

What does Steroplast Healthcare do?



Emergency

Providing life-saving, brand-leading medical equipment and supplies to the Emergency Services.

We save lives every day by ensuring that we supply only the very best and most reliable products available.



Hospital

The Steroplast brand of medical disposables, infection control wipes and sprays are the products of choice for clinicians and healthcare professionals throughout the NHS hospitals – and around the world.



Sport

Physiotherapists choose the Steroplast brand of tapes, strappings and disposables for their reliability and durability during the most demanding of sports.



Veterinary

Veterinary surgeons provide medical care to a wide range of animals – from thoroughbreds, to the family pet – with Steroplast's tried, tested and proven wound care and rehabilitation ranges.



First Aid

Only the very best quality first aid products are supplied so that employers and their employees can be assured of excellent treatment in the event of an accident. All our products are CE marked, and comply with Health & Safety standards ensuring you and your company stay on the right side of the law.



Retail

Steroplast's first aid and healthcare products, have been established on the high street for over two decades and they continue to deliver an unrivalled level of quality for the consumer.



Medical

Here, under our medical category are a collection of very diverse industries where Steroplast products are in demand:-

- Airlines
- Beauty and Cosmetics
- Dentistry
- GPs and Medical
- Offshore
- Opticians
- Location Medical and Events
- Podiatry
- Rehabilitation and Physiotherapy
- Schools and Education

Airlines

You could be at an altitude of 40,000 feet and come across our products. This is because we supply some of the UK's leading airlines – everything from emergency medical kits, diagnostic equipment and pharmaceuticals.

Fingers crossed you don't, but if you did ever find yourself with a medical problem, either inside an airport or in flight, you'll be in very safe hands.

Beauty and Cosmetics

One of our local beauty treatment customers is Manchester's premier specialist in laser tattoo and hair removal.

From dressings and wipes to Sterofreeze instant ice packs, all help minimise patient discomfort. We also supply many companies in other areas of the beauty industry, from sterile wipes for acupuncture to Sterocrepe bandages used for mud wrap treatments.

Dentistry

You may be surprised to know that Steroplast works closely with many dental practices – we offer a wide range of products that help with infection control, vital to the protection of patients and staff. Our offering in this area is influenced by insights provided by Dr Ben Atkins, owner of Revive Dental Care and Trustee of the Oral Health Foundation Charity. Ben wrote an informative piece about infection control practices in dentistry, published in Dental Nursing (read it on our website), and we have worked closely with him to establish the most important products for practices.

GPs and Medical

We also supply to GP and Medical Centres. As these become more independent, and responsible for their own finances, they have to be certain they are using proven, hospital-quality products in their surgeries – without overspending on their budgets. This is where Steroplast can help. We can provide them with all their medical consumables and disposables, infection control products, stethoscopes, blood pressure monitors and much, much more – all of the very highest quality, and at the most competitive prices.

Offshore

Many large offshore companies take a full range of our medical and first-aid products. Due to the nature of their environment and the potentially dangerous working conditions, it's important that they are well prepared. From airway management, diagnostics, patient handling and emergency first aid equipment are all readily available to cover every eventuality.

Opticians

We are very proud to be the suppliers of a wide range of infection control products to some of the UK's largest optician groups. Our products are there to minimise the risk of infections, caused by the spread of germs and bacteria.

By keeping their environment clean, through constant disinfection of surfaces, equipment and tools, the possibility of cross-contamination is virtually eradicated.

Location Medical and Events

This industry is serviced by companies who specialise in providing emergency medical cover for film and TV productions, and other large-scale events. These companies supply the medical staff and equipment required to comply with health and safety regulations, both on location and in the studio. To provide this service, they need to be fully equipped with ambulances which meet NHS specifications, advanced life support and paramedic equipment, and a full range of appropriate medicines and drugs. Many of these companies turn to Steroplast to help them meet their needs.

Podiatry

Podiatrists need to be confident in the products they're using, to help get their patients back on their feet! Our specialist tapes, strappings, bandages and dressings give them the assurance they need.

In fact, we supply all major podiatry distributors in the UK with a wide range of medical disposables. Furthermore, our infection control range can be found in most clinics, helping to alleviate the day-to-day concern of the spread of bacteria.

Rehabilitation and Physiotherapy

Did you know that our products feature heavily in rehabilitation and physiotherapy? For example, our specialist tapes and strappings are used by all top sports physios and athletes for long - and short-term injury treatment. That's because our products are widely recognised as the best in the industry for both quality and durability. We're currently working closely with Firesport UK, the England and Manchester football teams for the emergency services, and their physio team. Take a look at our growing sports range, you will be impressed with what we can offer.

Schools and Education

From nurseries to pre-school, all the way through to Universities, you'll find Steroplast's medical products on hand in the treatment rooms. They're popular because they're all CE marked, which means they have been tried and tested, and conform with health & safety regulations. That's why more and more educational establishments are turning to Steroplast to fulfil their healthcare needs.

WHY CHOOSE STEROPLAST HEALTHCARE?

As a family business, we go the extra mile! And we'll prove it. We want you to be confident that every delivery you receive will be as good as the last. That's why quality and consistency have always been at the centre of everything we do.

The leading brand in the UK

The Steroplast brand has become established over the last two decades. It is now the choice of a very diverse range of healthcare companies across the world.

Manufactured to British Standards

Our quality assurance department works closely with our notified body – SGS UK Limited, to ensure the very best quality CE marked products go into the UK's NHS hospitals and throughout the seven sectors. Every single one of our products are supported by our quality system which ensures compliance with the **M.H.R.A.** (Medicines and Healthcare products Regulatory Agency) and guarantees that each and every product exceeds the stringent quality standards required throughout healthcare.

100% satisfaction guarantee

We're so confident in the products we offer, we guarantee every purchase you make. If for any reason at all you are not entirely satisfied with any part of the delivery, just let us know and we'll put it right, no matter what it is.

Outstanding manufacturing expertise

Our experience in manufacturing medical products in the UK has allowed us to identify and team up with the most reliable partners. This ensures that our customers benefit from unrivalled quality.

Priced to compete

Our incredibly competitive pricing is achieved through volume purchase agreements, coupled with a dynamic network of joint venture partners around the world.

Fast service every time

We never keep our customers waiting. All our products are available ex-stock, so delivery is fast – usually within 24 or 48 hours in the UK, and within just a few days for Europe and the rest of the world. We also hold large back-up stocks to ensure fast fulfilment even during seasonal demand surges (for example, sport-related products). In the unlikely event that there could be a delay in delivery, we'll notify you at the time of order.

Unique product representation and sourcing

Through our manufacturing partnerships we can offer unique, new and alternative product lines.





Quality and Ethics

We are committed at Steroplast to the very highest standards of quality and ethical business practice. That is why we fully comply with the regulatory and ethical frameworks laid down by each of the following bodies:

Supplier Ethical Data Exchange

We are members of **SEDEX**, an organisation for businesses committed to continuous improvement of ethical performance of their supply chains.

The Medical Device Directive

Steroplast conducts its operations in full accordance with the requirements of **BS EN ISO 13485:2003** supported by: The Medical Device Directive 93/42/EEC

M.H.R.A.

Our quality system is fully compliant with the **Medicines and Healthcare products Regulatory Agency**.

Give us the chance to prove the claims we make, and help you succeed. Get in touch today and find out how we can help, drop us a line or send us an email.

From the UK, to 57 countries around the world

Our export business accounts for 25% of our overall annual turnover – this percentage is growing year-on-year, which demonstrates our company's competitive edge and our consistent quality.

Exclusive distribution in specific countries by arrangement

We are always looking for proactive partners around the world, who we can work with over the long term. We choose partners based on their local knowledge and their proactive approach to business development and growth aspirations.

Steroplast Healthcare, a British brand has achieved global recognition

Steroplast a British brand has grown tremendously over time, becoming very sought after, and the choice of companies around the world.

Unique product representation and sourcing: 25 years experience

Through the manufacturing partnerships we have developed over twenty-five years, we are able to offer our customers new, unique and alternative product lines. As a family business we'll always go that little bit further. We want to help your business grow, and experience why so many companies are delighted by the Steroplast approach to business. Put us to the test, make contact, we think you'll be very pleased that you did.

If you are a distributor and would be interested in supplying Steroplast products or any products you see on our website, please contact us today at

info@steroplast.co.uk.

HERE ARE SOME OF THE REASONS OUR CUSTOMERS CHOSE TO WORK WITH US:



www.steroplast.co.uk

Reasons to work with us

Working in partnership, helping your business grow

As one of our valued customers (or customer to be), we want to make sure we look after you as best as we can. We treat our relationship with our customers as partnerships. Making sure that as long as you're working with Steroplast, your company will constantly grow.

Help and guidance will always be available if needed, and we can give you dozens of reasons right now on how we can help your business grow. Join the Steroplast team and in our hands your company will thrive.

Quality assured products

All our products go through a series of quality inspections, and carry the essential "CE" mark. This is your guarantee that each and every product exceeds the stringent quality standards required in the healthcare sector.

A product that's guaranteed

If you're not happy for any reason with any of our products, we'll give you a full refund. Guaranteed.

Priced to compete

You'll find that our pricing is extremely competitive. We would rather build a long term partnership, than get an order at any price.

Fast delivery

We carry enough stock to deliver within 24/48 hours.

Premium distributor benefits

Our Premium distributors get preferential prices, volume related discounts and constant updates on all the latest developments at Steroplast Healthcare.

Product training & advice

As industry experts, we will show you the benefits of our products to enable your sales teams to sell effectively.

Professional product photography

Just as it does with cars and jewellery, high-quality photography helps to sell product. Sign-up now and get £1000's worth of product images for FREE.

Product endorsements

All our products are evaluated by recognised and qualified professionals, such as clinicians, physiotherapists and emergency services personnel.

Global network of suppliers

We've spent years building our network of suppliers from across the world – we currently import from 14 countries. This means we can supply you with the best products in the industry, delivered to your door within 24 hours.

Risk assessment advice

If you need to advise a customer on complying with their Risk Assessment obligations, we can help. A free service that will help you build customer loyalty and repeat sales.

Exhibition support (UK & Ireland)

We can help you maximise the returns from exhibiting at trade shows by being with you to demonstrate our products. This will boost sales for both of us!



In-house design/own label

We create all our own sales literature, which can carry your own brand image, too. This can help build your business and enhance your range.

Social media support

Through our expert partners, we can provide training on how to optimise the use of this valuable form of marketing. It can make a significant contribution to the growth of your business.

E-marketing support

When you work with us, you can have your own electronic catalogue with your own brand identity. For a minimal investment you can build sales quickly and easily – particularly useful if you're starting a business and you need to keep tight control of your marketing budget.

New and innovative products

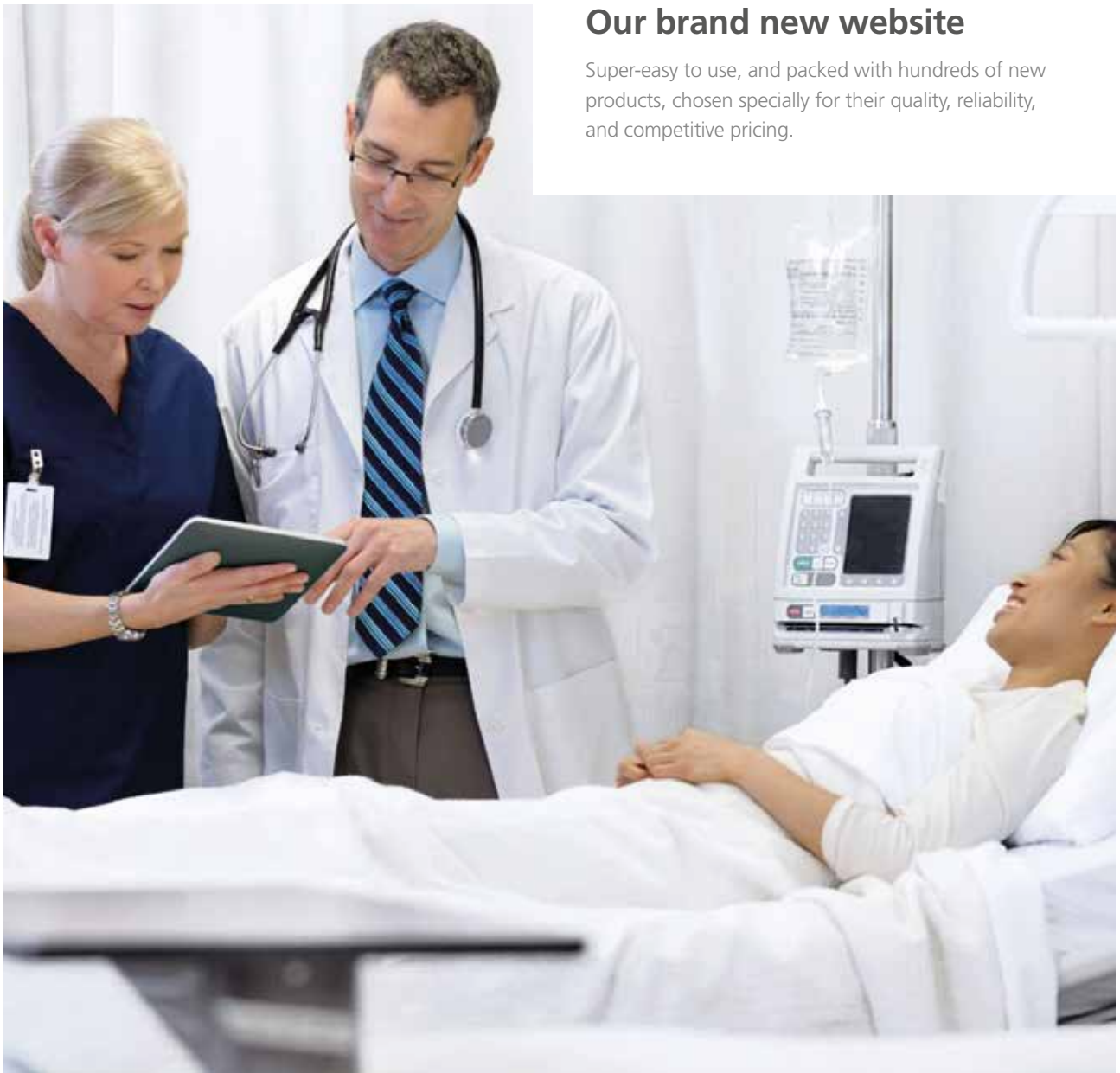
Innovations, improvements and product introductions ensure we'll help you build sales and achieve higher profits.

We listen to you needs

By listening carefully to what you're trying to achieve, we help you get there more quickly and cost-effectively.

Our brand new website

Super-easy to use, and packed with hundreds of new products, chosen specially for their quality, reliability, and competitive pricing.





Express delivery

We support your business by carrying enough stock to deliver within 24/48 hours.



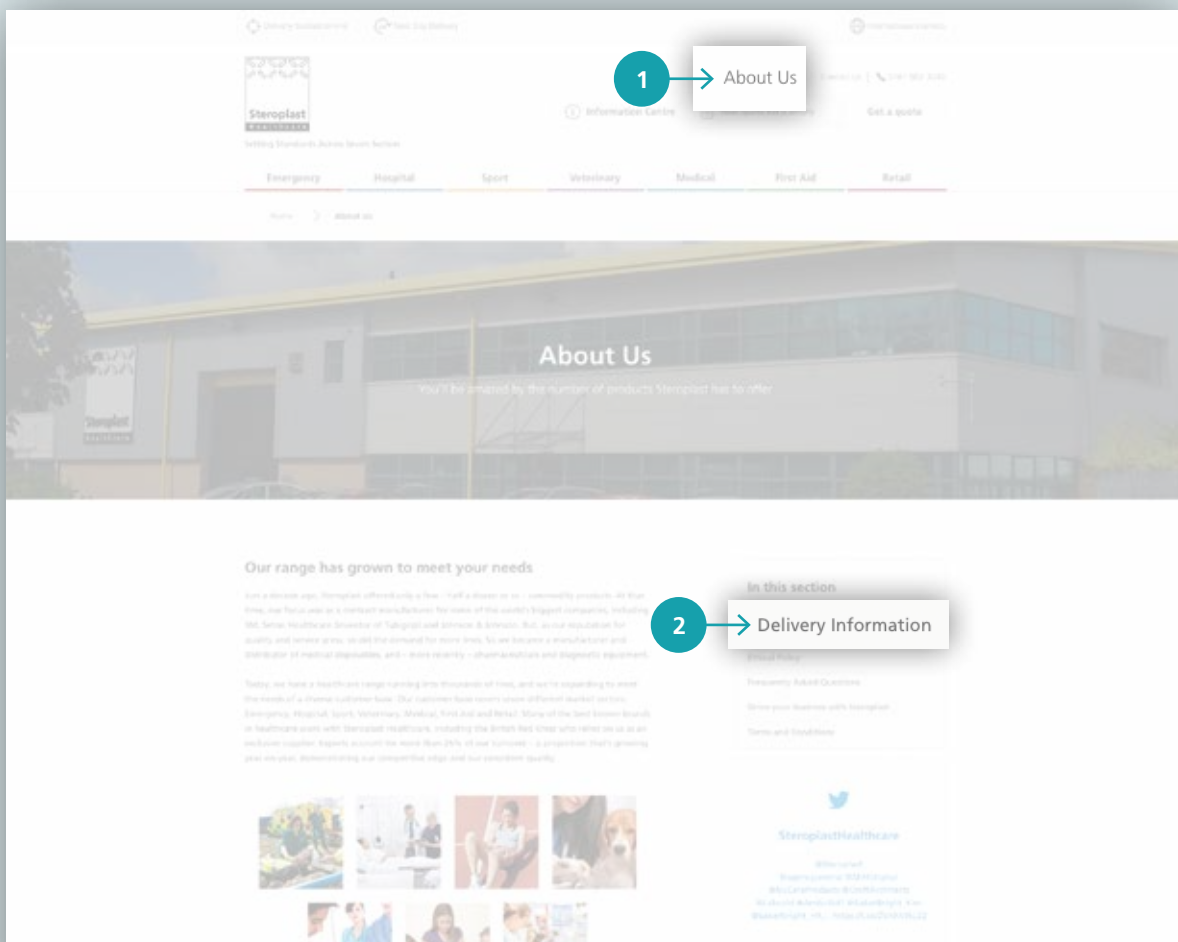
Orders tracked online

You'll know where your order is at any given time.



Drop shipments

If you want to speed things up for your customer, or make things easier for yourself, we can deliver directly.



For more information on our delivery options, please go to our website, and click on About Us (1), and then click on Delivery Information (2) on the right of the page.



Steroplast Healthcare is licensed by the M.H.R.A. to sell pharmacy items and prescription medicines to authorised companies.

For more information on the pharmaceutical range, please go to our website, and click on the Medical category.

Follow us on:



Steroplast Healthcare Limited
Unit 2 Alpha Point, Bradnor Road
Manchester, M22 4TE, England

P: +44 (0) 161 902 3030
F: +44 (0) 161 902 3040

info@steroplast.co.uk
www.steroplast.co.uk

